

OCTOBER 2019 TRAFFIC

Group passenger activity: number of passengers -0.1%, traffic +1.6%, load factor +0.5pt

Traffic highlights

Passenger network activity	Capacity	Traffic	Load Factor	Change
(Air France and KLM)	(ASK, %ch.)	(RPK, %ch.)	(%)	(pts)
Long-haul	+ 2.0%	+ 2.3%	88.1%	+ 0.2
North America	+ 5.8%	+ 5.9%	89.2%	+ 0.0
Latin America	+ 6.0%	+ 5.6%	86.9%	- 0.4
Asia	+ 1.6%	+ 0.7%	90.0%	- 0.9
Africa / Middle East	- 3.4%	- 1.8%	84.7%	+ 1.4
Caribbean / Indian Ocean	- 4.1%	- 1.7%	87.2%	+ 2.1
Short and Medium-haul	- 1.3%	+ 0.9%	85.4%	+ 1.9
Total	+ 1.3%	+ 2.0%	87.6%	+ 0.6

> 7.6 million passengers, +0.5%

Transavia activity	Capacity	Traffic	Load Factor	Change
	(ASK, %ch.)	(RPK, %ch.)	(%)	(pts)
Total	- 1.2%	- 1.6%	92.0%	- 0.3

• 1.5 million passengers, -3.4%

Total group passenger activity (Air France, KLM and Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 1.1%	+ 1.6%	88.0%	+ 0.5

▶ 9.2 million passengers, -0.1%

Cargo activity	Capacity	Traffic	Load Factor	Change
	(ATK, %ch.)	(RTK, %ch.)	(%)	(pts)
Total	+ 0.6%	- 7.2%	58.5%	- 4.9

Agenda

9th December: November 2019 traffic

Investor relations Olivier Gall

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STATISTICS

Passenger network activity*

		October		۱	ear to date	
Total Passenger network*	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	7,624	7,583	0.5%	73,902	72,091	2.5%
Revenue pax-kilometers (m RPK)	22,418	21,972	2.0%	220,977	214,542	3.0%
Available seat-kilometers (m ASK)	25,600	25,262	1.3%	250,489	244,475	2.5%
Load factor (%)	87.6%	87.0%	0.6	88.2%	87.8%	0.5
Long-haul		-				
Passengers carried ('000s)	2,382	2,319	2.7%	23,670	23,003	2.9%
Revenue pax-kilometers (m RPK)	18,023	17,615	2.3%	178,559	173,454	2.9%
Available seat-kilometers (m ASK)	20,452	20,045	2.0%	200,578	195,455	2.6%
Load factor (%)	88.1%	87.9%	0.2	89.0%	88.7%	0.3
North America		·				
Passengers carried ('000s)	773	727	6.3%	7,459	7,039	6.0%
Revenue pax-kilometers (m RPK)	5,493	5,188	5.9%	52,987	50,185	5.6%
Available seat-kilometers (m ASK)	6,161	5,822	5.8%	59,277	56,250	5.4%
Load factor (%)	89.2%	89.1%	0.0	89.4%	89.2%	0.2
Latin America	•	•			•	
Passengers carried ('000s)	305	284	7.4%	3,034	2,844	6.7%
Revenue pax-kilometers (m RPK)	2,871	2,719	5.6%	28,844	27,271	5.8%
Available seat-kilometers (m ASK)	3,302	3,114	6.0%	32,277	30,150	7.1%
Load factor (%)	86.9%	87.3%	(0.4)	89.4%	90.5%	(1.1)
Asia / Pacific	•	•			•	
Passengers carried ('000s)	565	555	1.9%	5,534	5,360	3.2%
Revenue pax-kilometers (m RPK)	4,936	4,902	0.7%	48,335	47,000	2.8%
Available seat-kilometers (m ASK)	5,485	5,396	1.6%	53,220	51,763	2.8%
Load factor (%)	90.0%	90.9%	(0.9)	90.8%	90.8%	0.0
Africa / Middle East	•	•			•	
Passengers carried ('000s)	456	467	(2.4%)	4,545	4,648	(2.2%)
Revenue pax-kilometers (m RPK)	2,620	2,668	(1.8%)	25,737	26,241	(1.9%)
Available seat-kilometers (m ASK)	3,092	3,200	(3.4%)	30,452	31,394	(3.0%)
Load factor (%)	84.7%	83.4%	1.4	84.5%	83.6%	0.9
Caribbean / Indian Ocean		•				
Passengers carried ('000s)	282	286	(1.4%)	3,098	3,111	(0.4%)
Revenue pax-kilometers (m RPK)	2,103	2,138	(1.7%)	22,655	22,757	(0.4%)
Available seat-kilometers (m ASK)	2,411	2,513	(4.1%)	25,352	25,899	(2.1%)
Load factor (%)	87.2%	85.1%	2.1	89.4%	87.9%	1.5
Short and Medium-haul	·	·			·	
Passengers carried ('000s)	5,242	5,263	(0.4%)	50,232	49,088	2.3%
Revenue pax-kilometers (m RPK)	4,396	4,357	0.9%	42,418	41,089	3.2%
Available seat-kilometers (m ASK)	5,148	5,217	(1.3%)	49,911	49,020	1.8%
Load factor (%)	85.4%	83.5%	1.9	85.0%	83.8%	1.2

* Air France and KLM

Transavia activity

	October			Y	ear to date	
Transavia	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	1,528	1,582	(3.4%)	14,843	14,058	5.6%
Revenue pax-kilometers (m RPK)	2,783	2,828	(1.6%)	27,023	25,021	8.0%
Available seat-kilometers (m ASK)	3,027	3,065	(1.2%)	29,254	27,098	8.0%
Load factor (%)	92.0%	92.3%	(0.3)	92.4%	92.3%	0.0

Total group passenger activity**

	October			Year to date		
Total group**	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	9,152	9,164	(0.1%)	88,745	86,149	3.0%
Revenue pax-kilometers (m RPK)	25,202	24,799	1.6%	247,999	239,563	3.5%
Available seat-kilometers (m ASK)	28,627	28,326	1.1%	279,743	271,573	3.0%
Load factor (%)	88.0%	87.5%	0.5	88.7%	88.2%	0.4

** Air France, KLM and Transavia

Cargo activity

	October			Y	ear to date	
Total Group	2019	2018	Variation	2019	2018	Variation
Revenue tonne-km (m RTK)	735	791	(7.2%)	6,994	7,127	(1.9%)
Available tonne-km (m ATK)	1,256	1,248	0.6%	12,151	11,983	1.4%
Load factor (%)	58.5%	63.4%	(4.9)	57.6%	59.5%	(1.9)

Air France activity

Ē		October		١	ear to date	
Total Passenger network activity	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	4,490	4,557	(1.5%)	44,325	43,300	2.4%
Revenue pax-kilometers (m RPK)	12,836	12,670	1.3%	129,277	124,108	4.2%
Available seat-kilometers (m ASK)	14,874	14,792	0.6%	148,171	143,403	3.3%
Load factor (%)	86.3%	85.7%	0.6	87.2%	86.5%	0.7
Long-haul						
Passengers carried ('000s)	1,384	1,358	2.0%	14,107	13,532	4.2%
Revenue pax-kilometers (m RPK)	10,254	10,058	1.9%	103,919	99,512	4.4%
Available seat-kilometers (m ASK)	11,783	11,599	1.6%	117,727	113,396	3.8%
Load factor (%)	87.0%	86.7%	0.3	88.3%	87.8%	0.5
Short and Medium-haul						
Passengers carried ('000s)	3,105	3,199	(2.9%)	30,219	29,768	1.5%
Revenue pax-kilometers (m RPK)	2,582	2,612	(1.1%)	25,359	24,596	3.1%
Available seat-kilometers (m ASK)	3,091	3,192	(3.2%)	30,444	30,007	1.5%
Load factor (%)	83.5%	81.8%	1.7	83.3%	82.0%	1.3

		October			'ear to date	
Cargo activity	2019	2018	Variation	2019	2018	Variation
Revenue tonne-km (m RTK)	324	356	(9.0%)	3,118	3,113	0.1%
Available tonne-km (m ATK)	623	632	(1.5%)	6,112	5,953	2.7%
Load factor (%)	52.1%	56.3%	(4.3)	51.0%	52.3%	(1.3)

KLM activity

		October		١	ear to date	
Total Passenger network activity	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	3,134	3,026	3.6%	29,576	28,791	2.7%
Revenue pax-kilometers (m RPK)	9,582	9,302	3.0%	91,699	90,434	1.4%
Available seat-kilometers (m ASK)	10,725	10,470	2.4%	102,318	101,073	1.2%
Load factor (%)	89.3%	88.8%	0.5	89.6%	89.5%	0.1
Long-haul		•				•
Passengers carried ('000s)	997	962	3.7%	9,563	9,471	1.0%
Revenue pax-kilometers (m RPK)	7,769	7,557	2.8%	74,640	73,941	0.9%
Available seat-kilometers (m ASK)	8,669	8,445	2.6%	82,851	82,059	1.0%
Load factor (%)	89.6%	89.5%	0.1	90.1%	90.1%	(0.0)
Short and Medium-haul						
Passengers carried ('000s)	2,137	2,064	3.5%	20,013	19,320	3.6%
Revenue pax-kilometers (m RPK)	1,814	1,745	3.9%	17,059	16,493	3.4%
Available seat-kilometers (m ASK)	2,056	2,025	1.6%	19,467	19,013	2.4%
Load factor (%)	88.2%	86.2%	2.0	87.6%	86.7%	0.9

		October			ear to date	
Cargo activity	2019	2018	Variation	2019	2018	Variation
Revenue tonne-km (m RTK)	410	435	(5.7%)	3,876	4,013	(3.4%)
Available tonne-km (m ATK)	633	616	2.8%	6,040	6,030	0.2%
Load factor (%)	64.8%	70.7%	(5.8)	64.2%	66.5%	(2.4)