

## MARCH 2020 TRAFFIC

**Group passenger activity: number of passengers -56.6%, traffic -50.6%, load factor -20.5pts**

Please note that in view of the strong capacity reductions due to COVID-19 the Group will suspend monthly traffic releases until further notice

### Traffic highlights

Passenger network activity (Air France and KLM)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Long-haul</b>	<b>- 32.6%</b>	<b>- 48.8%</b>	<b>66.7%</b>	<b>- 21.0</b>
North America	- 29.4%	- 48.9%	64.5%	- 24.5
Latin America	- 25.8%	- 37.8%	73.0%	- 14.1
Asia	- 48.4%	- 65.7%	59.5%	- 30.0
Africa / Middle East	- 28.3%	- 40.0%	67.3%	- 13.1
Caribbean / Indian Ocean	- 21.8%	- 38.3%	71.3%	- 19.1
<b>Short and Medium-haul</b>	<b>- 43.9%</b>	<b>- 60.9%</b>	<b>58.8%</b>	<b>- 25.5</b>
<b>Total</b>	<b>- 34.8%</b>	<b>- 51.0%</b>	<b>65.4%</b>	<b>- 21.6</b>

▶ 3.1 million passengers, -56.9%

- March 2020 traffic figures are strongly impacted by COVID-19, reflecting progressive extension of capacity reductions due to the global expansion of the virus
- Special flights have been operated by Air France, KLM and Transavia to repatriate citizens to their home countries, in close cooperation with the Governments of France and the Netherlands
- For April and May 2020 the Group foresees over 90% of planned capacity to be suspended as a consequence of the globally imposed travel restrictions to counter the spread of the COVID-19. Air France and KLM aim to continue serving key city pairs by a skeleton operation from their respective hubs
- Beyond May 2020 the Group is currently unable to provide insight due to the high level of uncertainty over the duration of the crisis and continuously monitors the situation and accordingly evaluates if additional network adjustments are required

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>- 43.3%</b>	<b>- 46.3%</b>	<b>89.3%</b>	<b>- 4.9</b>

▶ 0.5 million passengers, -54.6%

Total group passenger activity (Air France, KLM and Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>- 35.5%</b>	<b>- 50.6%</b>	<b>67.1%</b>	<b>- 20.5</b>

▶ 3.6 million passengers, -56.6%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>- 27.8%</b>	<b>- 28.8%</b>	<b>61.5%</b>	<b>- 0.8</b>

### Agenda

7th of May 2020: 1st Quarter 2020 results

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## STATISTICS

### Passenger network activity\*

Total Passenger network*	March			Year to date		
	2020	2019	Variation	2020	2019	Variation
Passengers carried ('000s)	3,065	7,113	(56.9%)	15,762	19,747	(20.2%)
Revenue pax-kilometers (m RPK)	10,344	21,124	(51.0%)	49,848	60,221	(17.2%)
Available seat-kilometers (m ASK)	15,827	24,282	(34.8%)	62,403	69,760	(10.5%)
Load factor (%)	65.4%	87.0%	(21.6)	79.9%	86.3%	(6.4)
<b>Long-haul</b>						
Passengers carried ('000s)	1,166	2,269	(48.6%)	5,514	6,521	(15.5%)
Revenue pax-kilometers (m RPK)	8,796	17,169	(48.8%)	41,486	49,480	(16.2%)
Available seat-kilometers (m ASK)	13,195	19,590	(32.6%)	51,237	56,598	(9.5%)
Load factor (%)	66.7%	87.6%	(21.0)	81.0%	87.4%	(6.5)
<b>North America</b>						
Passengers carried ('000s)	324	641	(49.5%)	1,480	1,682	(12.0%)
Revenue pax-kilometers (m RPK)	2,329	4,555	(48.9%)	10,579	12,005	(11.9%)
Available seat-kilometers (m ASK)	3,608	5,114	(29.4%)	13,313	13,941	(4.5%)
Load factor (%)	64.5%	89.1%	(24.5)	79.5%	86.1%	(6.6)
<b>Latin America</b>						
Passengers carried ('000s)	189	304	(37.7%)	830	921	(9.8%)
Revenue pax-kilometers (m RPK)	1,797	2,889	(37.8%)	7,819	8,705	(10.2%)
Available seat-kilometers (m ASK)	2,462	3,318	(25.8%)	9,299	9,722	(4.3%)
Load factor (%)	73.0%	87.1%	(14.1)	84.1%	89.5%	(5.5)
<b>Asia / Pacific</b>						
Passengers carried ('000s)	185	541	(65.8%)	1,113	1,569	(29.0%)
Revenue pax-kilometers (m RPK)	1,611	4,698	(65.7%)	9,622	13,629	(29.4%)
Available seat-kilometers (m ASK)	2,707	5,247	(48.4%)	12,124	15,178	(20.1%)
Load factor (%)	59.5%	89.5%	(30.0)	79.4%	89.8%	(10.4)
<b>Africa / Middle East</b>						
Passengers carried ('000s)	258	444	(41.8%)	1,188	1,330	(10.6%)
Revenue pax-kilometers (m RPK)	1,520	2,532	(40.0%)	6,881	7,610	(9.6%)
Available seat-kilometers (m ASK)	2,259	3,151	(28.3%)	8,663	9,376	(7.6%)
Load factor (%)	67.3%	80.4%	(13.1)	79.4%	81.2%	(1.7)
<b>Caribbean / Indian Ocean</b>						
Passengers carried ('000s)	210	339	(38.2%)	902	1,020	(11.6%)
Revenue pax-kilometers (m RPK)	1,539	2,495	(38.3%)	6,586	7,530	(12.5%)
Available seat-kilometers (m ASK)	2,158	2,760	(21.8%)	7,838	8,380	(6.5%)
Load factor (%)	71.3%	90.4%	(19.1)	84.0%	89.9%	(5.8)
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	1,899	4,844	(60.8%)	10,248	13,226	(22.5%)
Revenue pax-kilometers (m RPK)	1,548	3,954	(60.9%)	8,362	10,741	(22.1%)
Available seat-kilometers (m ASK)	2,632	4,692	(43.9%)	11,166	13,163	(15.2%)
Load factor (%)	58.8%	84.3%	(25.5)	74.9%	81.6%	(6.7)

\* Air France and KLM

### Transavia activity

Transavia	March			Year to date		
	2020	2019	Variation	2020	2019	Variation
Passengers carried ('000s)	532	1,172	(54.6%)	2,349	2,929	(19.8%)
Revenue pax-kilometers (m RPK)	1,130	2,105	(46.3%)	4,456	5,368	(17.0%)
Available seat-kilometers (m ASK)	1,266	2,234	(43.3%)	4,892	5,826	(16.0%)
Load factor (%)	89.3%	94.2%	(4.9)	91.1%	92.1%	(1.1)

### Total group passenger activity\*\*

Total group**	March			Year to date		
	2020	2019	Variation	2020	2019	Variation
Passengers carried ('000s)	3,597	8,285	(56.6%)	18,111	22,675	(20.1%)
Revenue pax-kilometers (m RPK)	11,474	23,228	(50.6%)	54,304	65,590	(17.2%)
Available seat-kilometers (m ASK)	17,093	26,516	(35.5%)	67,295	75,586	(11.0%)
Load factor (%)	67.1%	87.6%	(20.5)	80.7%	86.8%	(6.1)

\*\* Air France, KLM and Transavia

### Cargo activity

Total Group	March			Year to date		
	2020	2019	Variation	2020	2019	Variation
Revenue tonne-km (m RTK)	532	747	(28.8%)	1,832	2,047	(10.5%)
Available tonne-km (m ATK)	866	1,201	(27.8%)	3,191	3,463	(7.8%)
Load factor (%)	61.5%	62.3%	(0.8)	57.4%	59.1%	(1.7)

## Air France activity

Total Passenger network activity	March			Year to date		
	2020	2019	Variation	2020	2019	Variation
Passengers carried ('000s)	1,795	4,352	(58.8%)	9,486	12,008	(21.0%)
Revenue pax-kilometers (m RPK)	5,931	12,492	(52.5%)	29,195	35,350	(17.4%)
Available seat-kilometers (m ASK)	9,084	14,426	(37.0%)	36,683	41,364	(11.3%)
Load factor (%)	65.3%	86.6%	(21.3)	79.6%	85.5%	(5.9)
<b>Long-haul</b>						
Passengers carried ('000s)	686	1,364	(49.7%)	3,281	3,888	(15.6%)
Revenue pax-kilometers (m RPK)	5,034	10,086	(50.1%)	24,171	28,834	(16.2%)
Available seat-kilometers (m ASK)	7,577	11,527	(34.3%)	29,921	33,237	(10.0%)
Load factor (%)	66.4%	87.5%	(21.1)	80.8%	86.8%	(6.0)
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	1,109	2,988	(62.9%)	6,205	8,119	(23.6%)
Revenue pax-kilometers (m RPK)	898	2,407	(62.7%)	5,024	6,516	(22.9%)
Available seat-kilometers (m ASK)	1,507	2,899	(48.0%)	6,763	8,127	(16.8%)
Load factor (%)	59.6%	83.0%	(23.4)	74.3%	80.2%	(5.9)

Cargo activity	March			Year to date		
	2020	2019	Variation	2020	2019	Variation
Revenue tonne-km (m RTK)	230	346	(33.5%)	815	919	(11.3%)
Available tonne-km (m ATK)	417	605	(31.1%)	1,620	1,736	(6.7%)
Load factor (%)	55.2%	57.2%	(2.0)	50.3%	52.9%	(2.6)

## KLM activity

Total Passenger network activity	March			Year to date		
	2020	2019	Variation	2020	2019	Variation
Passengers carried ('000s)	1,271	2,761	(54.0%)	6,276	7,739	(18.9%)
Revenue pax-kilometers (m RPK)	4,413	8,631	(48.9%)	20,654	24,871	(17.0%)
Available seat-kilometers (m ASK)	6,744	9,857	(31.6%)	25,720	28,396	(9.4%)
Load factor (%)	65.4%	87.6%	(22.1)	80.3%	87.6%	(7.3)
<b>Long-haul</b>						
Passengers carried ('000s)	480	905	(46.9%)	2,232	2,633	(15.2%)
Revenue pax-kilometers (m RPK)	3,762	7,084	(46.9%)	17,315	20,646	(16.1%)
Available seat-kilometers (m ASK)	5,618	8,063	(30.3%)	21,316	23,361	(8.8%)
Load factor (%)	67.0%	87.9%	(20.9)	81.2%	88.4%	(7.2)
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	790	1,856	(57.4%)	4,043	5,107	(20.8%)
Revenue pax-kilometers (m RPK)	650	1,548	(58.0%)	3,339	4,225	(21.0%)
Available seat-kilometers (m ASK)	1,125	1,793	(37.3%)	4,404	5,036	(12.5%)
Load factor (%)	57.8%	86.3%	(28.5)	75.8%	83.9%	(8.1)
<b>Cargo activity</b>						
Revenue tonne-km (m RTK)	302	401	(24.7%)	1,017	1,128	(9.8%)
Available tonne-km (m ATK)	449	595	(24.5%)	1,571	1,726	(9.0%)
Load factor (%)	67.3%	67.4%	(0.2)	64.8%	65.3%	(0.6)