

JANUARY 2020 TRAFFIC

Group passenger activity: number of passengers +2.2%, traffic +2.7%, load factor +0.3pt

Traffic highlights

Passenger network activity (Air France and KLM)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 3.3%	+ 3.4%	87.2%	+ 0.1
North America	+ 6.7%	+ 8.4%	86.0%	+ 1.3
Latin America	+ 3.8%	+ 1.5%	88.9%	- 2.0
Asia	+ 4.3%	+ 2.7%	88.1%	- 1.3
Africa / Middle East	- 1.0%	+ 2.5%	84.1%	+ 2.9
Caribbean / Indian Ocean	+ 0.7%	+ 0.5%	89.0%	- 0.2
Short and Medium-haul	+ 0.9%	+ 2.5%	79.7%	+ 1.3
Total	+ 2.9%	+ 3.3%	85.9%	+ 0.3

- ▶ 6.7 million passengers, +2.8%

The January 2020 traffic figures are barely impacted by the Coronavirus outbreak. A first estimation of the next months' financial impact will be given at the presentation of Full Year results.

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	- 4.9%	- 4.1%	89.8%	+ 0.7

- ▶ 0.8 million passengers, -2.5%

Total group passenger activity (Air France, KLM and Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 2.3%	+ 2.7%	86.1%	+ 0.3

- ▶ 7.5 million passengers, +2.2%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 2.0%	- 0.6%	53.6%	- 1.4

Agenda

20th of February 2020: Full Year 2019 results

10th of March 2020: February 2020 traffic

Investor relations

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STATISTICS

Passenger network activity*

Total Passenger network*	January			Year to date		
	2020	2019	Variation	2020	2019	Variation
Passengers carried ('000s)	6,683	6,501	2.8%	6,683	6,501	2.8%
Revenue pax-kilometers (m RPK)	21,233	20,558	3.3%	21,233	20,558	3.3%
Available seat-kilometers (m ASK)	24,724	24,028	2.9%	24,724	24,028	2.9%
Load factor (%)	85.9%	85.6%	0.3	85.9%	85.6%	0.3
Long-haul						
Passengers carried ('000s)	2,342	2,252	4.0%	2,342	2,252	4.0%
Revenue pax-kilometers (m RPK)	17,713	17,125	3.4%	17,713	17,125	3.4%
Available seat-kilometers (m ASK)	20,310	19,653	3.3%	20,310	19,653	3.3%
Load factor (%)	87.2%	87.1%	0.1	87.2%	87.1%	0.1
North America						
Passengers carried ('000s)	607	558	8.8%	607	558	8.8%
Revenue pax-kilometers (m RPK)	4,331	3,995	8.4%	4,331	3,995	8.4%
Available seat-kilometers (m ASK)	5,034	4,717	6.7%	5,034	4,717	6.7%
Load factor (%)	86.0%	84.7%	1.3	86.0%	84.7%	1.3
Latin America						
Passengers carried ('000s)	332	326	2.0%	332	326	2.0%
Revenue pax-kilometers (m RPK)	3,123	3,078	1.5%	3,123	3,078	1.5%
Available seat-kilometers (m ASK)	3,512	3,385	3.8%	3,512	3,385	3.8%
Load factor (%)	88.9%	90.9%	(2.0)	88.9%	90.9%	(2.0)
Asia / Pacific						
Passengers carried ('000s)	558	538	3.8%	558	538	3.8%
Revenue pax-kilometers (m RPK)	4,817	4,689	2.7%	4,817	4,689	2.7%
Available seat-kilometers (m ASK)	5,467	5,243	4.3%	5,467	5,243	4.3%
Load factor (%)	88.1%	89.4%	(1.3)	88.1%	89.4%	(1.3)
Africa / Middle East						
Passengers carried ('000s)	480	472	1.7%	480	472	1.7%
Revenue pax-kilometers (m RPK)	2,767	2,700	2.5%	2,767	2,700	2.5%
Available seat-kilometers (m ASK)	3,290	3,324	(1.0%)	3,290	3,324	(1.0%)
Load factor (%)	84.1%	81.2%	2.9	84.1%	81.2%	2.9
Caribbean / Indian Ocean						
Passengers carried ('000s)	365	360	1.6%	365	360	1.6%
Revenue pax-kilometers (m RPK)	2,676	2,663	0.5%	2,676	2,663	0.5%
Available seat-kilometers (m ASK)	3,005	2,985	0.7%	3,005	2,985	0.7%
Load factor (%)	89.0%	89.2%	(0.2)	89.0%	89.2%	(0.2)
Short and Medium-haul						
Passengers carried ('000s)	4,340	4,249	2.1%	4,340	4,249	2.1%
Revenue pax-kilometers (m RPK)	3,520	3,433	2.5%	3,520	3,433	2.5%
Available seat-kilometers (m ASK)	4,415	4,375	0.9%	4,415	4,375	0.9%
Load factor (%)	79.7%	78.5%	1.3	79.7%	78.5%	1.3

* Air France and KLM

Transavia activity

Transavia	January			Year to date		
	2020	2019	Variation	2020	2019	Variation
Passengers carried ('000s)	841	863	(2.5%)	841	863	(2.5%)
Revenue pax-kilometers (m RPK)	1,561	1,628	(4.1%)	1,561	1,628	(4.1%)
Available seat-kilometers (m ASK)	1,740	1,829	(4.9%)	1,740	1,829	(4.9%)
Load factor (%)	89.8%	89.0%	0.7	89.8%	89.0%	0.7

Total group passenger activity**

Total group**	January			Year to date		
	2020	2019	Variation	2020	2019	Variation
Passengers carried ('000s)	7,524	7,365	2.2%	7,524	7,365	2.2%
Revenue pax-kilometers (m RPK)	22,794	22,186	2.7%	22,794	22,186	2.7%
Available seat-kilometers (m ASK)	26,464	25,857	2.3%	26,464	25,857	2.3%
Load factor (%)	86.1%	85.8%	0.3	86.1%	85.8%	0.3

** Air France, KLM and Transavia

Cargo activity

Total Group	January			Year to date		
	2020	2019	Variation	2020	2019	Variation
Revenue tonne-km (m RTK)	652	656	(0.6%)	652	656	(0.6%)
Available tonne-km (m ATK)	1,216	1,192	2.0%	1,216	1,192	2.0%
Load factor (%)	53.6%	55.1%	(1.4)	53.6%	55.1%	(1.4)

Air France activity

Total Passenger network activity	January			Year to date		
	2020	2019	Variation	2020	2019	Variation
Passengers carried ('000s)	4,043	3,955	2.2%	4,043	3,955	2.2%
Revenue pax-kilometers (m RPK)	12,461	12,037	3.5%	12,461	12,037	3.5%
Available seat-kilometers (m ASK)	14,666	14,254	2.9%	14,666	14,254	2.9%
Load factor (%)	85.0%	84.5%	0.5	85.0%	84.5%	0.5
Long-haul						
Passengers carried ('000s)	1,391	1,340	3.8%	1,391	1,340	3.8%
Revenue pax-kilometers (m RPK)	10,332	9,950	3.8%	10,332	9,950	3.8%
Available seat-kilometers (m ASK)	11,951	11,540	3.6%	11,951	11,540	3.6%
Load factor (%)	86.5%	86.2%	0.2	86.5%	86.2%	0.2
Short and Medium-haul						
Passengers carried ('000s)	2,652	2,615	1.4%	2,652	2,615	1.4%
Revenue pax-kilometers (m RPK)	2,129	2,087	2.0%	2,129	2,087	2.0%
Available seat-kilometers (m ASK)	2,715	2,714	0.0%	2,715	2,714	0.0%
Load factor (%)	78.4%	76.9%	1.5	78.4%	76.9%	1.5

Cargo activity	January			Year to date		
	2020	2019	Variation	2020	2019	Variation
Revenue tonne-km (m RTK)	294	286	2.9%	294	286	2.9%
Available tonne-km (m ATK)	637	597	6.7%	637	597	6.7%
Load factor (%)	46.1%	47.8%	(1.7)	46.1%	47.8%	(1.7)

KLM activity

Total Passenger network activity	January			Year to date		
	2020	2019	Variation	2020	2019	Variation
Passengers carried ('000s)	2,640	2,547	3.7%	2,640	2,547	3.7%
Revenue pax-kilometers (m RPK)	8,772	8,520	2.9%	8,772	8,520	2.9%
Available seat-kilometers (m ASK)	10,058	9,774	2.9%	10,058	9,774	2.9%
Load factor (%)	87.2%	87.2%	0.0	87.2%	87.2%	0.0
Long-haul						
Passengers carried ('000s)	952	912	4.3%	952	912	4.3%
Revenue pax-kilometers (m RPK)	7,381	7,175	2.9%	7,381	7,175	2.9%
Available seat-kilometers (m ASK)	8,358	8,113	3.0%	8,358	8,113	3.0%
Load factor (%)	88.3%	88.4%	(0.1)	88.3%	88.4%	(0.1)
Short and Medium-haul						
Passengers carried ('000s)	1,688	1,634	3.3%	1,688	1,634	3.3%
Revenue pax-kilometers (m RPK)	1,391	1,346	3.3%	1,391	1,346	3.3%
Available seat-kilometers (m ASK)	1,700	1,661	2.3%	1,700	1,661	2.3%
Load factor (%)	81.8%	81.0%	0.8	81.8%	81.0%	0.8

Cargo activity	January			Year to date		
	2020	2019	Variation	2020	2019	Variation
Revenue tonne-km (m RTK)	358	371	(3.4%)	358	371	(3.4%)
Available tonne-km (m ATK)	578	594	(2.7%)	578	594	(2.7%)
Load factor (%)	61.9%	62.4%	(0.4)	61.9%	62.4%	(0.4)